# Leading innovation across the industry

We operate a multi-brand, multi-channel strategy to cross-sell products across the property lifecycle. In order to deliver on our mission we focus on four key strategic objectives.



#### Attracting world-class talent to the ZPG TEAM

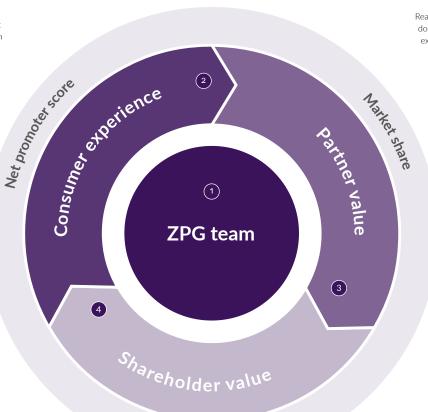
We attract, retain and develop the best talent by leading innovation across the industry, offering market-leading benefits combined with ongoing learning and professional development.



### Continuous innovation of the CONSUMER EXPERIENCE

We constantly improve our user journeys to empower consumers to make smarter property and household decisions.

Read more about what we have done to improve the consumer experience in 2017 on page 21





#### Most effective service and best PARTNER VALUE

We offer a one-stop shop for partners. Our products and services help home related businesses market their inventory, manage their business and maximise their revenue opportunities.



Read more about what we have done to add more partner value in 2017 on page 22

#### Earnings per share

## Maximising product and data opportunities to drive SHAREHOLDER VALUE

Our multi-brand, multi-channel approach presents a unique opportunity to create integrated products and address consumer and partner needs throughout the entire property lifecycle.

Read more about what we have done to maximise shareholder value in 2017 on page 25

